UNIQUENESS INSIDE BEAUTY ON TOP

Every excellent story deserves the best closure. We commit with experience and aim to best quality to make of our Product the best complement to your excellence. Through technology, care for material, flexibility and dialogue. We are never tired of searching for new solutions to seal your quality.
TAPÌ GROUP OVERVIEW

Tapì is an international Group specialized in the design, production and distribution of high-end technological closures for the Premium beverage sector.

Tapì develops products for the spirits, wine, condiments, cosmetics, beer and soft drinks sectors.

With over 600 employees worldwide, providing support for over 5,000 customers in over 60 countries, Tapì has consolidated its global presence with a series of production facilities, sales offices, R&D workshops and distributors in Europe and the Americas.
KEY FACTS AND FIGURES

- Above 80 M€ revenues forecast in 2021
- Over 520 Mio closures sold
- More than 600 employees worldwide
- Worldwide presence through manufacturing and commercial sites, area managers and distributors

- All top Key Global Players are served
- More than 3,000 references per year
- More than 1,500 projects managed per year

- C.a. 27,000 sqm manufacturing plants
- State of the art production site
- Nearly 200 presses and machines
- Worldwide leaders in synthetic bartops
- Over 110 Mio wooden tops produced per year
TAPÌ PLANTS · HEADQUARTER · MASSANZAGO, ITALY

Tapi S.p.A. · Headquarter Offices and Manufacturing site · Assembling and Customization · 2.100 sqm
TAPÌ PLANTS · ROSSANO VENETO, ITALY

Tapi S.p.A. · High performance foamed closures manufacturing site · 4.700 sqm
TAPI PLANTS · LES BOUCHAGES DELAGE · COGNAC, FRANCE

Les Bouchages Delage · Offices and Manufacturing site · 10.000 sqm
TAPI America · Offices and Manufacturing site with wood working, wood painting and finishing, rigid and soft plastic injection · 3.800 sqm
TAPÌ PLANTS · TAPÌ SOUTH AMERICA · CORDOBA, ARGENTINA

Tapi South America · Offices and Manufacturing site · 3.700 sqm
KEY MARKETS

- Spirits premium (Collection): 35%
- Spirits luxury (Signature): 52%
- Condiments: 3%
- Wine: 8%
- Cosmetics: 1%
- Other: 1%
MORE THAN 500 EMPLOYEES WORLDWIDE
• **Tapì R&D** keeps constantly updated on the latest developments in polymers and related environmentally sound technologies, to provide clients with high-tech closures that are aesthetically appealing and whose performance is unmatched.

• Research laboratories are housed in each of our manufacturing plants and are coordinated by Tapì R&D. Their main tasks include selecting new raw materials, as well as testing any potential usage, but also further improving quality controls as well as staff training and development.

• The design process is entrusted to the technical division, which specialises in making products tailored to the customer’s needs. Each closure is first virtually designed and then physically tested, to assess its seal security ensuring the safety and performance of each product before it is put into production.

• Finally, Tapì leverages a rapid prototyping system for new products that uses the latest 3D printer technology.
• Tapì R&D department is the “brain” and “heart” at one and the same time of our daily efforts
• R&D Global asset is composed by a team of about 15 people spread out over Europe and Americas

RESEARCH & DEVELOPMENT · PROJECTS

2018 2019 2020

- c.a. 800 Managed Projects
- c.a. 1,000 Managed Projects
- c.a. 1,100 Managed Projects
INTEGRATED MANAGEMENT SYSTEM

Tapi aim to achieve clearly-defined shared objectives. To do that, the company’s work needs to be organized in a transparent fashion, into a set of rules and procedures known as the Integrated Management System.

Done in all Tapi manufacturing branches. WIP in Les Bouchages Delage branch

Done in Europe headquarter and America Tapi manufacturing branches. WIP in Tapi South America - end of 2020

Done in Les Bouchages Delage branch

Scheduled for all the Tapi branches
Underpinning the Tapi quality system is Total Quality assurance based on prevention:

- **Customer**: feedback, spec sheet
- **R&D and Industrialization**: 20Y know-how, risk assessment
- **Supplier quality management**: Tech specification, KPI, Audit, Inbound control
- **Production quality management**:
  - control of process-critical parameters;
  - involvement of line operators in quality management;
  - continuous improvement.

All Tapi closures are 100% controlled for weight, diameter and length and element is individually controlled for thickness, diameter and surface defects.
Tapi product ranges
TAPI COLLECTION RANGE
A Collection of bar-top closures that comprises little masterpieces outcome of continue innovation and creative design.

Each Tapi stopper is the result of unfettered creative freedom resulting in a design that incorporates all the quality of cutting-edge raw materials, bearing testimony to our persistent pushing of boundaries.
COLLECTION • SOME PACKAGING EXAMPLES & REFERENCES
What is beauty? For Signature it’s the coming together of the great and the simple, the synthesis of excellence, it’s something quite rare that manages to convey at once harmony, elegance and wonder. Like a piece of jewellery, like a work of art, like the Signature collection.

All the products are focused on the design, the technological innovation, the customization and the use of different and innovative materials as fine woods, ceramic or stone.
SINGATURE • SOME PACKAGING EXAMPLES & REFERENCES
Revò is the “Creative functional laboratory” of Tapi dedicate to the study of new technological and functional packaging solutions. Revò expresses a high propensity to innovation and design, in a quest for top technical performance and modern technology.
Mekano is the swing top closure that brands were looking for, born out of our desire to implement technological innovation and create new aesthetic trends in the packaging design sector. Mekano is a product that has now found full expression in various sectors, such as spirits, beer, wine, olive oil and soft drinks, using a completely new concept in closures.
LEI – *Low Environmental Impact* – stands for the straightforward description of the Tapi company’s mission. That is, to reduce the impact on the environment, so we can look after our planet.

LEI also conveys the personification of Mother Earth – the one who takes care of the world and teaches us to respect the beautiful environment where we live.
TAPÌ’S 5R PARADIGM

**REDUCE**
Reducing consumption and waste production helps cut down on materials to be recycled or reused.

**RECYCLE**
Processing and disposing of objects or waste properly, turning them into new raw materials to create new products and packaging. A shared approach to ensure efficient recycling at a global level.

**RESPECT**
Respecting the environment through the use of natural, sustainable materials, while working to reduce each product’s Carbon Footprint.

**RETHINK**
Rethinking materials and packaging to make it reusable in its entirety.

**REUSE**
Reusing components to breathe new life into them - repurposing for an altogether new use. Doing so means rethinking packaging to make it reusable in its entirety.
NEOS by Tapi is an innovative technology that reduces a product’s carbon footprint by adopting polymers from a renewable source.

- It reduces a product’s carbon footprint and impact on the environment at the end of their life cycle
- It promotes the use of raw materials from renewable sources on all levels, encouraging the search for innovative product design and development methods
- Product performance remains unaltered as does its appearance, affecting only the origin of the raw materials and not the quality
Reuse of distillation raw materials

Our Abor design is the result of the drive to give raw materials a second life.

- Abor makes use of distillation waste products, in complete synergy with the circular economy
- Materials selected for blending are entirely compostable biopolymers and the closure’s head is completely biodegradable
- The closure relates details about the bottled distillate’s terroir in a quite unique way

Abor then becomes the first real eco-friendly design within the distillate closure field, that’s able to showcase the product’s origins.
Separation of components for easier recycling

Duo is a smart solution for both spirits and cosmetics markets that allows to have a two-in-one closure, perfect to recycle after the use, separating the elements.

Duo Spirit’s minimalist, timeless design rounds off the product with a touch of elegance.

Infinitely customizable, perfect in its simplicity.
SUSTAINABLE PRODUCT · T-CASK

Reuse of casks wood

T-Cask is synonymous with eco-sustainability.

The desire and need to reuse barrels previously used for ageing at the end of their lifecycle is the starting point of this innovative production process.

The outcome is a range of specialist, customizable and exclusive closures that can convey profound, engaging storytelling. And they enhance the green values of a brand’s design by using these production methods to create their closures.
Reuse of wine production waste

Devin is an innovative cork with respect for the environment at its core.

It is made from plant-based polymers and grape pomace residues from wine production, which give the cork a distinctive natural colouring for an authentic and unmistakable look.

Free of any artificial colouring, Devin also has a reduced carbon footprint.
Hybrid closures made of green polymers and cork micro granules

Pure is a polyurethane-free closure made from a blend of polymers from renewable sources and natural cork micro granules. The presence of micro granules within the polymer structure gives background to a product that looks natural and that has no impact in terms of taste and smell.

Pure was designed for distillate producers looking for a traditional look, but who wanted innovation through high-performance, sustainable packaging elements.
TAPÌ GROUP CLIENTS · MAJOR KEY GLOBAL PLAYERS

- Bacardi
- Pernod Ricard
- Diageo
- LVMH
- Campari
- Unilever
- Camus
- Rémy Cointreau
- Zara
- Zara Home
- The Body Shop
- Constellation Brands
- Carapelli
- Costco Wholesale
- Oliviers & Co.
- Edrington
- William Grant & Sons
- Champagne Nicolas Feuillatte
- Bottega
- Les Grands Chais de France
- Nonino
THANK YOU.