ABOUT FIAMM

1942
- Establishment of FIAMM (Fabbrica Italiana Accumulatori Motocarri Montecchio, i.e. Italian Factory of Tricar Batteries in Montecchio).
- The production focuses on electric traction and automotive starter batteries.

1950
- FIAMM attends motor shows together with the major car manufacturers. A FIAMM battery is fitted in the Ferrari that wins the Mille Miglia race in 1950. The first OE supply for a major brand is for Innocenti’s Lambretta.

1970
- Production of batteries for motorbikes.
- FIAMM becomes the original equipment supplier for the most important European car manufacturers.
- Sip and Enel among the customers in the stationary batteries field.

1980
- Export of stationary batteries to the USA
- Entry in the two main European markets with FIAMM Germany and FIAMM France.
- Success in the world of sports in Rally, F1, Formula Indy, Paris Dakar and Offshore.

1990
- The Company appoints a new generation of professional management.
- Opening of new plants abroad.
- Acquisition of many battery distributors across Europe.
- Significant investments in technology.

2000
- Acquisition of 51% of the shares of FIAMM Energy Technology S.p.A. by Hitachi Chemical.

2017
- Showa Denko acquires 100% of Hitachi Chemical’s shares which from October 1st changes its name to Showa Denko Materials Co.
SHAPING THE FUTURE

FIAMM Energy Technology has more than 1,000 highly qualified employees who operate and find solutions in sales and production offices all over the globe.

We believe that each person is the most important resource: this is why we value as much as possible the abilities and talents of every individual.
THE ENERGY OF PEOPLE

We offer everyone the chance to express their potential and talent, believing in people as a fundamental resource to tackle the challenges of the present and to assure the development for the future.

We promote a multicultural environment in order to work side-by-side with colleagues and partners of every nationality.
KEY NUMBERS
REVENUE PER BUSINESS

- Mobility Power Solutions: 200 M euro (58%)
- Reserve Power Solutions: 138 M euro (40%)
- Others: 7 M euro (2%)

Total revenue: 345 M euro

*CY 2020 (Jan-Dec)
REVENUE PER AREA

- **ITALY**: 36%
- **EMEA** (Italy excluded): 52%
- **ASIA**: 10%
- **NORTH AMERICA**: 2%

Total revenue: 345 M euro

*CY 2020 (Jan-Dec)
REVENUE PER AREA AND PER BUSINESS

Mobility Power Solutions

- ASIA: 1%
- ITALY: 43%
- EMEA (Italy excluded): 56%

Reserve Power Solutions

- ASIA: 4%
- ITALY: 23%
- NORTHERN AMERICA: 24%
- EMEA (Italy excluded): 49%

*CY 2020 (Jan-Dec)
EMPLOYEES PER BUSINESS

<table>
<thead>
<tr>
<th></th>
<th>Employees</th>
<th>Leasing people</th>
<th>Total</th>
</tr>
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<tbody>
<tr>
<td>Mobility Power Solutions</td>
<td>376</td>
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<td>409</td>
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<tr>
<td>Reserve Power Solutions</td>
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<td>125</td>
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<td>G&amp;A</td>
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<td>TOTAL</td>
<td>918</td>
<td>162</td>
<td>1,080</td>
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Updated on 31/12/2020
EMPLOYEES PER AREA

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</tr>
</tbody>
</table>

Updated on 31/12/2020
FIAMM IN THE WORLD

ITALY
Mobility Power Solutions
Siapra SpA
Veronella (VR)
Reserve Power Solutions
FIAMM Energy Technology SpA
Almisano (VI)
Mobility Power Solutions / Reserve Power Solutions
Siapra SpA
Avezzano (AQ)

ITALY
Headquarters
FIAMM Energy Technology SpA
Viale Europa 75
36075 Montecchio Maggiore (VI)

EUROPE
Germany
UK
Slovakia
France
Spain
Italy

ASIA
China
Singapore
Malaysia

NORTH AMERICA
USA

Plants
Sales Offices
We research and develop innovative technologies which satisfy the need for energy storage for tomorrow’s mobility and for the continuity of the energy supply.

We wish for a clean and safe future that will allow people, goods and information to travel at global level, thanks to cutting-edge technological solutions based on the needs of our customers and society.
FIAMM Mobility Power Solutions develops energy storage solutions and satisfies existing and emerging application needs: from the mere start up to complex solutions for a more and more sustainable mobility.

FIAMM Mobility Power Solutions products are:
- intended for the spare parts market and for the major car manufacturers
- the result of the research of new technological solutions for the energy storage, following the specifications of car manufacturers.
Main features:

- innovation of products and production processes

- differentiation of our offer considering the customers’ requirements and market changes

- among the major suppliers of starter batteries for the original equipment
• Production of AGM (Absorbent Glass Material) batteries and AFB (Advanced Flooded Batteries), which support the most sophisticated Start&Stop systems to reduce CO₂ emissions, since 2008

• Production of automotive batteries made in Italy in the manufacturing sites of Avezzano (AQ) and Veronella (VR)

• Certified FIAMM quality system ISO 9001:2015, IATF 16949:2016
MOBILITY POWER SOLUTIONS: KEY NUMBERS

More than 400 employees

Turnover of 200 MLN Euros

More than 5 million batteries produced

More than 1,400 customers served across the world

Over 276,000 kg/day of raw materials processed

2 production plants

4.3 MLN tonnes of CO₂ emissions saved since 2010 thanks to Start&Stop batteries
MOBILITY POWER SOLUTIONS: KEY CLIENTS

- CITROËN
- FERRARI
- FIAT
- FORD
- IVECO
- JAGUAR
- MASERATI
- MERCEDES-BENZ

- NISSAN
- OPEL
- PEUGEOT
- RENAULT
- TOYOTA
- VOLVO
MOBILITY POWER SOLUTIONS: APPLICATIONS

- CARS
- CARS EQUIPPED WITH START&STOP
- MOTORBIKES
- COMMERCIAL VEHICLES
- LEISURE
- YACHTING
FIAMM Reserve Power Solutions is an internationally recognised leader in the development and supply of a wide range of industrial batteries and energy storage systems. We design and manufacture backup power solutions to guarantee the continuity of the energy supply to the critical applications when the main power is cut off. We are proud to supply many world’s leading companies.
Main application fields:

- telecommunications
- data centres
- railways
- power plants
- petrochemical plants
- energy storage from renewable sources
With over 70 years of experience, FIAMM Reserve Power Solutions diversifies its offer thanks to in-depth technical knowledge and understanding of how products are used in the different applications.

We are working with our partners and customers for the development of next generation solutions that will meet the vital requirements for the future of our planet.
RESERVE POWER SOLUTIONS: KEY NUMBERS

MORE THAN 500 EMPLOYEES

11 SALES OFFICES

TURNOVER OF 138 MLN EUROS

1 PRODUCTION PLANT

MORE THAN 1,000 CUSTOMERS SERVED ACROSS THE WORLD

MORE THAN 25 THOUSAND TONNES OF BATTERIES PRODUCED
RESERVE POWER SOLUTIONS: KEY CLIENTS

- ABB
- AEG
- AT&T
- DEUTSCHE TELEKOM
- EATON
- EDF
- ELTEK
- ENEL
- ERICSSON
- NOKIA

- RS COMPONENT
- SCHNEIDER ELECTRIC
- SIEMENS
- TELEFONICA
- TELECOM ITALIA
- VERTIV
- VODAFONE
RESERVE POWER SOLUTIONS: APPLICATIONS

- Telecom
- UPS
- Utilities and Industry
- Renewable Energy
- Railway
- Light Traction
- Security Systems/ Emergency Lighting
- Leisure
- Oil & Gas